

Lumen+Follett Payment Options

	Student Payment via IncludedED	Student Payment via Activation Code	Annualized Pricing (Per Institution/System)
Overview	The IncludedED program manages payment of Lumen course support fees, which may be collected from students. All students have automatic access to all course content and learning activities throughout the term.	Lumen course support fees are paid by students through the campus bookstore. After the add-drop window, access to machine-graded quizzes and assignments is contingent on paying the support fee.	Annualized pricing provides access to Lumen courses for any number of faculty members and students. It's cost-effective for system-level deployments and for institutions that want to support broad use of Lumen resources with a predictable level of annual investment.
Supported products	Focus: Waymaker and OHM. Also possible: Candela	Waymaker and OHM only.	Waymaker, OHM, and Candela.
Pricing	Prices for students are: <ul style="list-style-type: none"> - Waymaker: \$25/enrollment - OHM: \$25/enrollment - Candela: \$10/enrollment or with course materials fee added 	Prices for students are: <ul style="list-style-type: none"> - Waymaker: \$25/enrollment - OHM: \$25/enrollment - Candela: Not available via activation code; course material fee only 	Pricing is negotiated based on a combination of: <ul style="list-style-type: none"> - the size of the institution, - the number of enrollments anticipated - the service level provided by Lumen - the product(s) the institution elects to use/offer
Choosing a method	<i>This is the preferred option for Follett institutions because it ensures day-one, uninterrupted access to all students.</i>	Provides day-one access to instructional content for all students. Access to assessments (e.g., quizzes, problem sets) is suspended after the drop/add date, until activation code is submitted.	Ensures day-one, uninterrupted access to all students. Removes barriers, and provides an easy path for faculty to adopt.
Institution setup	<ol style="list-style-type: none"> 1. Ensure customer has IncludedED 2. Set up Global LTI between LMS and Lumen 	<ol style="list-style-type: none"> 1. Set up Global LTI between LMS and Lumen 	<ol style="list-style-type: none"> 1. Set up Global LTI between LMS and Lumen
Course order and	<ol style="list-style-type: none"> 1. Order submitted through IncludedED 2. Lumen delivers course cartridge for 	<ol style="list-style-type: none"> 1. Faculty confirms course selection to bookstore and Joni Felt 	<ol style="list-style-type: none"> 1. Faculty confirms course selection to designated institutional and/or Lumen

	Student Payment via IncludED	Student Payment via Activation Code	Annualized Pricing (Per Institution/System)
fulfillment	import into LMS shell	<p>(joni@lumenlearning.com) at Lumen.</p> <ol style="list-style-type: none"> Lumen delivers course cartridge for import into LMS shell Course activation code (ISBN) added to bookstore catalog for student purchase 	<p>representative and bookstore.</p> <ol style="list-style-type: none"> Lumen delivers course cartridge for import into LMS shell
Teacher experience	<ol style="list-style-type: none"> Course cartridge import Course shell setup All students have day-one access to all Lumen course materials No students are ever locked out of any Lumen course materials LMS course shell/content can be copied and reused term after term 	<ol style="list-style-type: none"> Course cartridge import Course shell setup All students have day-one access to all Lumen materials and uninterrupted access to instructional <i>content</i> After add/drop period, students must enter an activation code to maintain access to <i>graded Waymaker quizzes and OHM assignments/quizzes</i>. They purchase the activation code via the campus bookstore. LMS course shell/content can be copied and reused term after term 	<ol style="list-style-type: none"> Course cartridge import Course shell setup All students have day-one access to all Lumen course materials No students are ever locked out of any Lumen course materials LMS course shell/content can be copied and reused term after term
Student experience	<ul style="list-style-type: none"> No action required, aside from clicking into course shell through LMS Day-one access to all Lumen course materials via the LMS course shell Uninterrupted access as long as course shell is available 	<ul style="list-style-type: none"> Day-one access to all Lumen materials Never lose access to course <i>content</i> Student pays for activation code via campus bookstore <ul style="list-style-type: none"> Student may be auto-subscribed for access to course content Student may receive and be instructed to enter activation code Students who don't purchase right away will be notified of lockout rules and receive reminders After add/drop period, students who don't pay cannot access <i>graded Waymaker quizzes and OHM assignments/quizzes</i> until they pay Students who don't pay won't be able to complete machine-graded assignment in Lumen courseware and won't be able to complete the course unless <i>teacher</i> makes other arrangements, such as rebuilding 	<ul style="list-style-type: none"> No action required, aside from clicking in through LMS Day-one access to all Lumen course materials Uninterrupted access as long as course shell is available

	Student Payment via IncludedED	Student Payment via Activation Code	Annualized Pricing (Per Institution/System)
		quizzes in LMS <ul style="list-style-type: none"> Uninterrupted access as long as course shell is available 	
Retaining access	Faculty and students may retain access to content after term end: <ul style="list-style-type: none"> In PDF form (master course version of all courses) Via direct link to the Lumen Platform (most courses) Via LMS course shell, if university policy allows 	Faculty and students may retain access to content after term end: <ul style="list-style-type: none"> In PDF form (master course version of all courses) Via direct link to the Lumen Platform (most courses) Via LMS course shell, if university policy allows 	Faculty and students may retain access to content after term end: <ul style="list-style-type: none"> In PDF form (master course version of all courses) Via direct link to the Lumen Platform (most courses) Via LMS course shell, if university policy allows

Additional Information: Opt-out of IncludeED

Opt-out legislation requires students be able to opt out from purchasing course materials that are available via an IncludeED-type course materials fee. It is intended to ensure students may purchase lower-priced substitutes or from lower-priced retailers where such alternatives exist.

Opt-out typically is not required for Lumen materials because they are the lowest priced option and access to the materials is required to complete the course.

When opt-out is provided, IncludedED no longer guarantees inclusive access. When students opt out, they will lose access to required course materials, including graded Waymaker quizzes and OHM assignments, and may not be able to complete the course. To ensure students can complete graded assignments, we recommend allowing students to opt back in via purchasing an activation code at the bookstore.